MINISTRY OF EDUCATION AND SCIENCE OF UKRAINE

SIMON KUZNETS KHARKIV NATIONAL UNIVERSITY OF ECONOMICS

Syllabus of the academic discipline "MANAGEMENT OF INNOVATIONS"

for full-time students of training direction 6.030601 "Management" Затверджено на засіданні кафедри менеджменту та бізнесу. Протокол № 1 від 27.08.2015 р.

Самостійне електронне текстове мережне видання

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The thematic plan of the academic discipline is given according to the modules and themes. Plans of lectures and seminars (practical studies), questions for independent training, criteria for assessing students' knowledge are presented.

Recommended for full-time students of training direction 6.030601 "Management".

Наведено тематичний план навчальної дисципліни за модулями та темами. Подано плани лекцій та семінарських (практичних) занять, запитання для самостійної роботи, критерії оцінювання знань студентів.

Рекомендовано для студентів напряму підготовки 6.030601 "Менеджмент" денної форми навчання.

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Introduction

In the transformation of the economy, innovation management is especially relevant and important at macro-, meso- and microlevels. Formation, development and operation of businesses and innovation will ensure the strategy for the innovative model of development of the national economy of Ukraine and it especially requires highly skilled managerial staff. And so, today, managers must possess the theory and practice of innovation management to propose and justify appropriate effective management decisions.

The importance of the issues considered in the academic discipline "Management of Innovations", is explained by the fact that future managers need to know the organizational and economic methods and forms of management of all stages and types of innovation processes not only at the level of primary economic entities (firms, companies, corporations) but also in other parts of the economy, industries and regions as a whole to justify management decisions.

The academic discipline "Management of Innovations" refers to the compulsory cycle of professionally oriented disciplines studied within the curriculum for Bachelor's academic qualification of training direction 6.030601 "Management".

The academic discipline "Management of Innovations" is closely related to the following disciplines: "Economic Theory", "Finance", "Management", "Economics of an Enterprise".

1. Description of the academic discipline

Indicator	Subject area, training direction, educational qualification	Characteristics of the academic discipline Full-time form of study
Number of credits: 3	Subject area 0306 "Management and Administration"	Regulatory
Content modules: 2		Academic year
Content modules. 2	Training direction	4
	6.030601 "Management"	Semester
Total hours: 108	0.030001 Management	1 (7)
		Lectures
		18 hours
Hours per wook for full		Practical (seminar) studies
Hours per week for full- time form of study:	Educational qualification:	26 hours
in class: 3	Bachelor	Independent training
	Bacheloi	64 hours
		Assessment: examination, 2 hours

Class hours to independent training ratio is 68.75 %

2. The goal and objectives of the academic discipline

The goal of the academic discipline is: formation of theoretical knowledge and practical skills for using theoretical knowledge of organization and management of innovative activity of the company, as well as tools and methods of development of innovation strategies and methods for assessing innovative projects.

The main objectives of the academic discipline are:

- to familiarize students with the theoretical, methodological and organizational approaches to innovation at the level of state, industry, region and business;
- to learn the basics of organization and innovation management of companies of various forms of ownership and the legal form of management:
- to acquire theoretical knowledge and practical skills in substantiating management solutions in the field of innovation at all levels;
- to practise the theoretical, methodological and organizational approaches to the evaluation of economic efficiency of innovative projects and innovation;

to develop students' ability to select and provide rationale for decisionmaking in the sphere of innovation activity.

The subject of the academic discipline is the study of theoretical and methodological approaches to the organization and management of innovations, tools, methods of development of innovative strategies for enterprise development, project efficiency and innovation.

To master the academic discipline students should have knowledge of the disciplines "Economic Theory", "Finance", "Economics of an Enterprise", "Marketing", "Management" and skills in the formation, development and improvement of innovation activities of organizations, as well as intermediatelevel command of English.

The discipline enables students to obtain the general theoretical knowledge and form it into specific functional competences that will make the basis for further learning professionally-oriented disciplines and contribute to further raising the training level.

Within the academic discipline students receive the necessary knowledge during lectures and seminars, carrying out practical tasks and individual training and test tasks. Also of great importance in the process of learning and getting knowledge is independent work of students.

All these types of activities are developed in accordance with the provisions of the Bologna Declaration.

As a result of learning the discipline students must have the following **competences**:

understand the functioning of economic organization to gather information for decision-making in terms of innovation;

explore innovative space and opportunities for innovation at the enterprise;

determine the cost of developing innovation;

organize innovative activity at the enterprise;

use the techniques of portfolio management innovation;

develop and justify innovation strategy;

determine the composition and structure of innovation expenditure;

evaluate and implement the project;

assess the risks of innovation;

assess the efficiency of innovative activity.

The structure of the components and formation of the professional competences of the academic discipline "Management of Innovations" in accordance with the National Qualifications Framework of Ukraine is given in Appendix A.

3. The syllabus of the academic discipline

Content module 1 Theoretical foundations of innovation management

Theme 1. The essence, development and basic concepts of the innovation process

The essence of the term "innovation". Classification of innovation, innovation process, innovation. The aspects of innovation and the development of competition.

Innovation management as a set of principles, methods and forms of management of innovation processes and innovation. Innovation process and innovation. The features of decision making in the management of innovation.

The evolution of theories of innovation. The formation of the innovation theory and its modern concept.

Theme 2. Innovative activity as an object of innovation management

The concept of innovation activity, its types and constituents. The fundamentals of scientific activity. Applied research and development. Design, science and technology, industrial innovation. Assessment of impacts of the external and internal environment on innovation.

Characteristics of the innovation infrastructure. The market of innovations. The market of investments. The pure competition market of innovations.

Theme 3. Government support of innovation activity

The state's role in the implementation of innovation. Innovation as a factor of economic growth. The value of innovation activity for the formation of a modern model of economic growth of the national economy of Ukraine. Market mechanisms in the field of scientific and technological activities.

The state as the main subject of innovation. The methods of state influence on the effectiveness of innovation processes. The methods of state support for innovation. Formation of a national regulatory model of innovation. The impact of private and public organizations on innovation.

The current status and prospects of innovative activity in Ukraine, especially, innovative development in the leading industrialized countries.

Theme 4. Organizational forms of innovation activity

The types of research, design and innovation organizations. The meaning of the terms an "industrial park", "techno" and an "innovation incubator".

Organization of the research and information support for innovation processes. Organization and implementation of the transfer of scientific innovation. Small business innovation, the life cycle and trends. The features of management in research institutions and small innovative enterprises.

Innovative venture funds. The role of the venture capital in the development of innovation.

Scientific and technical cooperation. Forms of integration of science and production. Competition and cooperation in the field of modern innovative technologies. Types of industrial and technological cooperation.

Content module 2 Innovative activity management

Theme 5. Management of innovation development of an organization

The analysis of the organization's innovative possibilities: evaluation of an innovative environment, the state of innovation, scientific and technological potential, analysis of the parameters of the external and internal environment, resource analysis and investment opportunities, evaluation of technologies and manufacturing processes for their ability to implement innovations, evaluation of social and organizational capabilities. Analysis of the competitive advantages of organizations.

Planning the system of innovations, the essence and the main types. Scientific and technological forecasting. The essence of project management. Organizational and technological preparation of production innovations. R&D organization. Analysis and forecasting of the scientific and technological, organizational and technological level of production. Management quality and competitiveness of new products.

Cost management in innovation. Composition and structure of innovation expenditures, their relationship with the strategy of innovative changes. Classification of expenditures on innovation by type of innovation, sources of funding. Expenditures on the stages of the innovation cycle.

Theme 6. Management of innovation projects

The innovation project: the concept, the main stages of development and implementation. Managing the innovation project as decision-making and implementation. The procedure for developing an innovative project.

Management of implementation of innovative projects. The source of an innovation project. Informational support. Investment security. Creating and using different organizational forms of project management. HR in the implementation of an innovative project.

Management of competitiveness of an innovative project. Management of support and improvement of competitive advantage. Management of competitiveness and quality of new products. Management of marketing services and control over the competitiveness of the project.

Theme 7. Risk management in innovative activity

The basic theory of risk management. The essence of the concept of innovation and risk. Classification of innovation risks. Methods of risk assessment. Methods of analysis of uncertainty and risk. Methods of risk management.

Theme 8. Evaluating the effectiveness of innovation activity

The effectiveness of innovation. Characteristic of results and cost effectiveness of innovation. Innovative activity as an investment object.

Justification of economic efficiency of an innovation project. Criteria for evaluation of investment attractiveness and innovation projects. Methods for evaluating innovation projects. The analysis of innovative projects under uncertainty. Assessing the impact of uncertainty on the efficiency of the innovation project. Consideration of project risk in evaluating the effectiveness of innovative projects.

4. The structure of the academic discipline

From the very beginning of studying the academic discipline, every student should be acquainted with the syllabus of the discipline, forms of training, the structure, content and scope of each of its training modules, as well as all kinds of monitoring and methods of evaluation.

The educational forms provided under the syllabus of the academic discipline "Management of Innovations" are as follows: lectures, seminars, practical exercises, independent work of students, essays, tests.

The studying of the discipline consists of the training modules. A module is a relatively independent unit of a separate discipline, which logically combines several elements of the academic discipline in content and relationships.

The study of the discipline is effected through coherent and deep processing of content modules.

The thematic plan of the academic discipline "Management of Innovations" consists of two modules (Table 2).

Table 2

The structure of a test credit of the academic discipline

	Т	The number of hours			
Theme	Lectures	Practicals (seminars)	Independent training		
Module 1. Theoretical foundations of innovation management					
Theme 1. The essence, development and basic concepts of the innovation process	2	4	7		
Theme 2. Innovative activity as an object of innovation management	2	4	7		
Theme 3. Government support for innovation activity	2	4	7		
Theme 4. Organizational forms of innovation activity	2	4	7		
Module 2. Innov	ative activity m	anagement			
Theme 5. Management of innovation development of an organization	2	4	7		
Theme 6. Management of innovation projects	2	4	7		
Theme 7. Risk management in innovative activity	2	2	7		
Theme 8. Evaluating the effectiveness of innovation activity	4	0	11		
Exam preparation			4		
Total	18	26	64		

5. Plans of seminars and practicals

A seminar is a form of instruction where the teacher organizes a discussion of certain topics for which students prepare thesis.

At each seminar the teacher evaluates the performance of students, their activity in the debate, the ability to formulate and defend their position.

Seminars are held in classrooms with one academic group.

A practical is a form of instruction where a teacher organizes a detailed consideration of individual student's theoretical learning. Students obtain skills and practical experience through individual performance of various tasks.

Practical studies are based on the previously prepared methodical material – tests serving to determine the level of students' mastery of the necessary theoretical terms, a set of tasks of varying complexity to be solved by the students in class.

The list of themes of seminars and practicals on the academic discipline "Management of Innovations" is presented in Table 3.

Table 3

The structure of seminars and practicals

Theme	Questions	Hours	Recommended reading
1	2	3	4
Content modu	ule 1. Theoretical foundations of innova	ition ma	nagement
Theme 1. The essence, development and basic concepts of the innovation process	 The theory of innovation development evolution. Cyclical development and the theory of long waves of M. Kondratyev. Technology and technological modes. The theory of innovation. Modern concepts of the theory of innovation development 	4	Main: [1 – 3]. Additional: [12; 14]
Theme 2. Innovative activity as an object of innovation management	 The strengths and weaknesses of innovation environment of the enterprise. Innovation models 	4	Main: [2; 9]. Additional: [13; 15]
Theme 3. Government support for innovation activity	 The cumulative effect of innovation. The cost of developing the innovation 	4	Main: [3 – 5]. Additional: [11; 14]
Theme 4. Organizational forms of innovation activity	 Forms of organization of the innovation activity. A portfolio of innovations 	4	Main: [1 – 3]. Additional: [11; 14]

1	2	3	4
(Content module 2. Innovative activity m	anagem	ent
Theme 5. Management of innovation development of an organization	 Innovation strategy. The structure of innovation costs 	4	Main: [3; 5]. Additional: [12; 15]
Theme 6. Management of innovation projects	 The net present value approach. Justification of an innovation project implementation 	4	Main: [4; 9]. Additional: [11; 13; 15]
Theme 7. Risk management in innovative activity	Opportunities to minimize the risk of innovation activity	2	Main: [1; 2]. Additional: [11 – 15]

An example of a typical practical task (Theme 6. Management of innovation projects)

Task 1

Determine the feasibility of the suggested innovation project based on the calculated indicators and draw a conclusion about the implementation or rejection of the project. The suggested innovation project involves implementation of a new production technology and it will provide:

- 1) profit growth by years: 3 150 thousand USD in the 1st year, 3 600 thousand USD in the 2nd year, 4 600 thousand USD in the 3rd year, 5 500 thousand USD in the 4th year, 7 151 thousand USD in the 6th year;
 - 2) 14 % credit rate, 6 % inflation, 7 % loan default risk;
 - 3) the calculation period is 5 years;
- 4) the initial investment resources for this innovation project are 2 590 thousand USD.

6. Questions for self-testing

- 1. The features of decision making in the management of innovation.
- 2. The evolution of theories of the innovation. The formation of the innovation theory and its modern concept.
 - 3. The market of innovations.
 - 4. The market of investments.
 - 5. The pure competition market of innovation.
- 6. Innovative venture funds. The role of the venture capital in the development of innovation activity.

- 7. Scientific and technical cooperation. Forms of integration of science and production.
 - 8. The cost management in innovation.
- 9. Classification of expenditure on innovation by type of innovation, sources of funding.
 - 10. Expenditures on the stages of the innovation cycle.
 - 11. Management of competitiveness of the innovative project.
 - 12. Management of competitiveness and quality of new products.
- 13. Management of marketing services and control over the competitiveness of the innovation project.
 - 14. Innovative risk management techniques.
 - 15. Criteria for evaluation of investment attractiveness and innovation.
 - 16. Methods for evaluating innovation projects.
- 17. Assessing the impact of uncertainty on the efficiency of the innovation project. Consideration of project risks.
 - 18. The innovative potential of an enterprise.
 - 19. Innovation management of an enterprise.
 - 20. Investment management providing innovative enterprise development.
 - 21. Managing innovation projects of an enterprise.
 - 22. Forming a business plan of the innovation project.
 - 23. Business planning of innovative projects.
 - 24. Innovation management of an enterprise.
 - 25. The system performance of innovative projects.
 - 26. Innovation strategy of an enterprise.
 - 27. Innovation strategy of a region.
 - 28. Innovation strategy of an industry.
 - 29. Innovative risk management.
 - 30. Formation of the enterprise innovative policy.
 - 31. Financial support for innovation activity of an enterprise.
 - 32. Managing innovation projects.
 - 33. The innovative activity of enterprises.
 - 34. Rationale behind the implementation of innovative projects.
 - 35. Planning an innovative enterprise.
- 36. The impact factors of the internal environment on the innovation capacity (innovation) of an enterprise.
- 37. The influence of environmental factors on the innovation potential (innovation) of an enterprise.

- 38. Enterprise innovation and competitiveness.
- 39. Managing enterprise diversification.
- 40. Organizational and economic development of innovation activity of enterprises.
 - 41. The formation of the innovation capacity of an enterprise.
 - 42. The effectiveness of innovation activity of an enterprise.

7. Individual consulting work

Individual consulting work is advisory work in the form of: individual lessons, consultations, checking of individual tasks, verification and security of the task designed for the current control.

The forms of individual and advisory work are:

a) the theoretical material:

consulting: individual (question – answer);

group (considering typical examples - cases);

b) learning the practical material:

individual and group counselling;

c) a comprehensive assessment of the syllabus material:

individual presentation of works.

8. The methodology aiming to enhance the learning process

The following active and interactive methods are used in the teaching of the academic discipline to enhance the learning process: business games, role play games, trainings and seminars in the active form, cases, moderation (Table 4). The main difference of active and interactive teaching methods from traditional ones is not only defined by the methods and techniques themselves, but the efficiency of the educational process, which manifests itself in

highly motivated students;

consolidation of the theoretical knowledge in practice;

raising awareness of students;

developing the ability to make independent decisions;

developing the ability to make collective decisions;

developing the capacity for social integration;

acquiring skills in resolving conflicts; development of the ability to compromise.

Table 4

Distribution of forms and methods of the active learning process

after the themes of the academic discipline

Theme	Practical application of the educational technology
Theme 1. The essence,	A problem lecture on the theme "The role of innovations in
development and basic	the development of society"
concepts of the innovation	
process	
Theme 2. Innovative activity	A mini-lecture, a seminar-discussion on the theme "The
as an object of innovation	pros and cons of the innovation space of an enterprise"
management	
Theme 3. Government support	A seminar-discussion on the theme "The potential effect
for innovation activity	from innovations";
	presentation of the work in small groups
Theme 4. Organizational	A problem lecture on the theme "The portfolio
forms of innovation activity	management in the innovation sphere"
Theme 5. Management of	A case analysis on the theme "Analysis of the structure of
innovation development of	innovation costs";
an organization	presentation of the work in small groups
Theme 6. Management of	A mini-lecture on the theme "Assessment and realization
innovation projects	of an innovation project"
Theme 7. Risk management	A seminar-discussion on the theme "Opportunities of
in innovative activity	minimization of innovation activity risks"
Theme 8. Evaluating the	A problem lecture on the theme "Measuring the innovation
effectiveness of innovation	potential"
activity	

Problem lectures aim to develop logical thinking of students and are characterized by the fact that the range of themes is limited to two or three key points, students' attention is focused on the material that is not covered in the textbooks, the experience of foreign schools is used as to the distribution among students of the printed material highlighting the main conclusions of the issues addressed during lectures. In lectures students are given questions for self-reflection, but the lecturer is responsible for them, not waiting for students' answers. The issues considered during a lecture motivate students to participate in role plays, focus on problem resolution and start to think actively searching for the right answer.

Mini-lectures include presentation of the educational material in a short period of time and are characterized by large capacity, complexity of logical

theories, images, proofs and generalizations. Mini-lectures are usually held as part of a lesson-study.

Small group work is used to enhance students' work during the seminars and workshops. So-called groups of psychological comfort are formed, where each participant plays a special role in solving the problem. Using this technology allows the teacher to structure practical seminars in form and content, create opportunities for the participation of each student in the class work on the theme, and provide the personality experience of social intercourse.

Seminar-discussions involve the exchange of ideas and views of participants on the theme and develop thinking, help to shape attitudes and beliefs, develop the ability to formulate and express their ideas, and learn to evaluate proposals of others, form a critical approach to their own views.

A case method (a method of analyzing specific situations) allows you to bring learning to the real practice of experts and involves consideration of operational, management and other situations of complex cases of conflict, problem situations, incidents in the process of learning.

Presentations – speaking to an audience – are used to represent certain advances of the work group, a report on individual tasks, instruction, demonstrations of new products and services.

A roleplay game (staging) is a form of the educational process where students are involved in the process of staging a production situation as direct participants in the events.

9. The system of current and final assessment

Control measures include current and final assessment:

- 1. Current control takes place at lectures and practical lessons (seminars), evaluated by the total number of points gained during the semester (the maximal possible number is 60 points, the minimal required number is 35 points).
- 2. Final control takes place at the end of the semester in the form of an examination (the maximal possible number is 40 points, the minimal required number is 25 points).

Current control is carried out in the following forms:

active work at lectures:

performance of practical tasks and active participation in their discussions;

preparation and presentation of materials at seminars and active participation in discussions during seminars;

current tests.

Evaluation is conducted on a 100-point accumulative scale which is presented in Table 5.

Evaluation of knowledge is based on solving the test tasks. Tests cover the main themes of the academic discipline. They consist of a set of questions which must be answered "yes", "no" or in a particular word.

Test results are evaluated on the 5-point scale according to the percentage of correct answers to the test tasks:

mark 5.0: 91 – 100 %;	mark 2.5: 41 – 50 %;
mark 4.5: 81 – 90 %;	mark 2.0: 31 – 40 %;
mark 4.0: 71 – 80 %;	mark 1.5: 21 – 30 %;
mark 3.5: 61 - 70 %;	mark 1.0: 11 – 20 %;
mark 3.0: 51 - 60 %;	mark 0.5: 0 – 10 %.

Table 5

Contribution of points by forms and methods of studying

Themes	Lectures	Practicals	Practical tasks by themes	Essay	Presentation	Test	Total
Theme 1 . The essence, development and basic concepts of the innovation process	0.5	1			3		4.5
Theme 2. Innovative activity as an object of innovation management	0.5	1	5				6.5
Theme 3. Government support for innovation activity	0.5	1				5	6.5
Theme 4. Organizational forms of innovation activity	0.5	1	5				6.5
Theme 5. Management of innovation development of an organization	0.5	1					1.5
Theme 6. Management of innovation projects	0.5	1	5			5	11.5
Theme 7. Risk management in innovative activity	0.5	0.5					1
Theme 8. Evaluating the effectiveness of innovation activity	1			6		15	22
Examination							40
Total	4.5	6.5	15	6	3	25	100

A typical structure of the current control test on the academic discipline "Management of Innovations"

Problem 1 (2 points)

The investor has to decide on the implementation of innovative project I or II. Describe the projects in terms of the expected cumulative effect and risk of their implementation. A possible profit and probability are presented in Table 6.

Table 6

Initial data

Pro	oject I	Proj	ect II
profit	probability	profit	probability
3 000	0.5	10 000	0.25
4 000	0.3	1 500	0.6
4 500	0.2	2 000	0.15

Problem 2 (2 points)

In the transition from the base to a new technological process of manufacturing parts, variable costs decrease from 6 to 4.5 USD and semifixed costs increase from 45 to 105 USD.

Compare the options. Does it make sense to attract investment resources to change the production line?

Problem 3 (2 points)

Determine the payback period of the project if the cash flow as a result of implementing it is 35 000 in the first year, 50 000 in the second year, while the initial cost is 50 000. The discount rate is 24 %.

Problem 4 (4 points)

Table 7 shows the distribution of investments by the year of construction. Choose the best option considering the time factor when the real rate of return on investment is 10 % per year.

Table 7

Investments

Variant of	Periods of construction					Total than LICD
construction	1	2	3	4	5	Total, thou USD
Α	200	400	400	400	120	1 520
В	400	400	400	200	120	1 520

A typical structure of the examination card

MINISTRY OF EDUCATION AND SCIENCE OF UKRAINE SIMON KUZNETS KHARKIV NATIONAL UNIVERSITY OF ECONOMICS

Training direction 6.030601

The academic discipline "Management of Innovations" Exam card

Tests (2 point each)

- 1. Changes in the underlying mental models which frame what the organization does:
 - a) product innovation;
 - b) paradigm innovation;
 - c) process innovation;
 - d) position innovation.
 - 2. What characteristics belong to incremental innovation?
 - a) linear trajectory;
 - b) discontinuous trajectory;
 - c) existing technology;
 - d) discovery-based learning.
 - 3. Choose the internal factors of choice of innovation strategy:
 - a) financing;
 - b) the structure of the business area;
 - c) competition;
 - d) success of the current business model.
 - 4. What does not belong to an evolutionary product?
 - a) new packaging;
 - b) technological breakthrough;
 - c) improvement of the existing company product.
 - 5. What does not belong to supporting structures of the project?
 - a) a consulting firm;
 - b) technologies;
 - c) the patent licensing firm.
 - 6. Choose the innovation projects by the type of innovation:
 - a) a new method of manufacturing;
 - b) scientific and technical projects;
 - c) new needs;

- d) a new market.
- 7. Choose the qualitative methods of selecting innovation projects:
- a) benefit/cost ratio;
- b) the q-sort method;
- c) the aggregate project planning framework;
- d) the discounted cash flow method.

Diagnostic task 1 (8 points)

The investor has to decide on the implementation of innovative project III or V. Describe the projects in terms of the expected cumulative effect and risk of their implementation. A possible profit and probability are presented in Table 8.

Table 8

Initial data

Project III		Proje	ect V
profit	probability	profit	probability
1 500	0.1	4 000	0.15
3 000	0.7	5 000	0.2
4 000	0.2	6 000	0.65

Diagnostic task 2 (8 points)

Based on the initial data on the expected cash flow of the innovation project (Table 9), justify the economic feasibility of the administrative decision to implement the innovation project or reject it, if the initial investment is 480 000 USD. Take into account that inflation is assumed at 12 %, a risk factor for loan default is 15 %.

Table 9

Projected cash flows of the innovation project

Year	1	2	3	4
Cash flow, thou UAH	110	260	280	350

Heuristic task (10 points)

The suggested innovation project involves implementation of a new production technology. Based on the initial data contained in Tables 10 and 11 determine the net present value (NPV) of the innovation project and draw a conclusion about the innovation project feasibility.

Income and expenses in the prices of the base period

No.	Period	Income, mln USD	Expenses, mln USD
1	1 year	6.0	2.0
2	2 year	7.0	3.0

Table 11

Forecast of an inflation rate

No.	Period	Income, %	Expenses, %
1	1 year	120	110
2	2 year	110	130

Primary costs for the innovation project are 7 mln.

The life cycle of the innovation project is 2 years.

Depreciation per year is 1.8 mln.

The rate of income tax is 25 %.

The weighted average cost of capital that takes into account the inflation premium is 210 %.

Evaluation criteria for a written exam

The exam card includes the following tasks: tests, two diagnostic tasks, one heuristic task.

Tests (the maximum score is 14 points)

Mark 13 – 14 is given if 7 test questions have correct answers.

Mark 11 – 12 is given if 6 test questions have correct answers.

Mark 9 – 10 is given if 5 test questions have correct answers.

Mark 7 – 8 is given if 4 test questions have correct answers.

Mark 5 – 6 is given if 3 test questions have correct answers.

Mark 3 – 4 is given if 2 test questions have correct answers.

Mark 1 − 2 is given if 1 test questions have correct answers.

Diagnostic tasks (the maximum score is 8 points).

Mark 8 is given for full assimilation of the program material and the ability to navigate in it, conscious application of knowledge to solving practical

situations. When performing diagnostic tasks the student must draw correct conclusions about the proposed industrial situation and formulate his own recommendation on the improvement of the problem. The design of the completed task should be neat.

- **Mark 6 7** is given for full assimilation of the program material and the ability to navigate in it, conscious application of knowledge to solving the problem of diagnostics. The design of the completed task should be neat.
- **Mark 4 5** treats a partial ability to apply the theoretical knowledge to solving practical problems, if the task is partially completed; the student's responses demonstrated an understanding of the basic material provisions of the discipline.
- **Mark 2 3** is given for assimilation of a large piece of the material, but performing the diagnostic problem without sufficient understanding of the uses of the educational materials and failure to correctly perform all the tasks.
 - **Mark 0 1** is given for failure to do the task in general.

Heuristic task (the maximum score is 10 points)

Mark 10 is given for deep knowledge of the syllabus material, the application of both the recommended and additional literature and a creative approach, a thorough knowledge of the concepts, methods, techniques, tools and financial sciences, the ability to use them to solve specific practical problems and industrial situations. In the performance of the heuristic problem the student must provide a production version of the proposed decision on the situation and draw the appropriate conclusions. The design of the task should be neat, logical and consistent.

Mark 8 – 9 is given for full assimilation of the program material and the ability to navigate in it, conscious application of knowledge to solving the problem of heuristics, if meeting all the requirements for evaluation "10 points" with some minor mistakes made (i.e. the approach to solving the problems is proper, but there were inaccuracies in the calculation of certain parameters), or not quite complete conclusions drawn. The design of the completed task should be neat.

Mark 6 – 7 is given for the ability to apply the theoretical knowledge to solving the problem of heuristics, if the majority of the tasks were performed, and the student's response demonstrated understanding of the conceptual material of the discipline.

Mark 4 – 5 is given for assimilation of a large piece of the material but performing the heuristic problem without sufficient understanding of the uses of the educational material and inability to correctly perform all the tasks.

Mark 2 – 3 is given for a partial ability to apply the theoretical knowledge to solving practical problems, with the failure to assimilate a large piece of the material, inability to correctly perform the task, facing many difficulties in the analysis of economic phenomena and processes.

Mark 0 – 1 is given for the failure to do the task in general.

The minimum needed score for the exam is 25.

10. The distribution of students' points

The system of evaluation of the level of students' professional competences is given in Table 12.

Table 12

The system of evaluation of the level of students' professional competences

¥					Assessm	ent
Week	Но	urs	I	Form of studying		Maxima
				control	I point	
1	2			3	4	5
	Con	tent r	nodule 1. The	theoretical foundations of inno	vation manager	ment
	in class	2	Lecture	Theme 1. The essence, development and basic concepts of the innovation process	Work at the lecture	0.5
1	in	2	Practice	1 400040	Active participation in the practice	0.5
			•	Search, selection and study of the literature for the theme	Check of the home task	_
	S				Presentation	3
2	in class	2	Practice	A workshop "The innovation theory development"	Active participation in the practice	0.5
	nd.	3	Preparation	Search, selection and study of the literature for the theme	Check of the	_
	in	ine	for lessons	Preparation for the workshop, development of a presentation	home task	_

Table 12 (continuation)

1		2		3	4	5		
		2	Lecture	Theme 2. Innovative activity as an object of innovation management	Work at the lecture	0.5		
3	in class	2	Practice	Performance of the exercise "Using the 4Ps approach to explore the innovation space"	Active participation in the practice Check of the task on the theme	0.5 5		
	ind.	4	Preparation for lessons	Search, selection and study of the literature for the theme	Check of the home task	-		
	in class	2	Practice	Performance of practical tasks on defining innovative models and justification of the choice	Active participation in the practice	0.5		
4	ind.	ind.	3	3	Preparation for lessons	Search, selection and study of the literature for the theme Performance of calculations	Check of the home task	-
				according to the theme				
	in class	2	Lecture	Theme 3. Government support for innovation activity	Work at the lecture	0.5		
					Test 1	5		
5		2	Practice	Performance of calculations according to the theme	Active participation in the practice	0.5		
	ind.	4	Preparation for lessons	Search, selection and study of the literature for the theme Performance of calculations according to the topic	Check of the home task	_		
	in class	2	Practice	Performance of calculations according to the cost of innovations development	Active participation in the practice	0.5		
6	ind.	3	Preparation for lessons	Search, selection and study of the literature for the theme	Check of the home task	_		
	SS	2	Lecture	Theme 4. Organizational forms of innovation activity	Work at the lecture	0.5		
7	in class	2	Practice	Performance of situational tasks with choosing the forms of innovation activity organization	Active participation in the practice	0.5		
				Search, selection and study of the literature for the theme	Check of the home task	-		

Table 12 (continuation)

1	2	2	3		4	5
	in class	2	Practice	Performance of situational tasks concerning the formation of the portfolio of innovation at an enterprise	Active participation in the practice Check of the task on the	0.5 5
8	ind.	3	Preparation for lessons	Search, selection and study of the literature for the theme	Check of the home task	-
				Preparation of the task		
			Content mo	dule 2. Innovative activity mana	agement	
	class	2	Lecture	Theme 5. Management of innovation development of an organization	Work at the lecture	0.5
9	in cl	2	Practice	Performance of calculations according to the theme	Active participation in the practice	0.5
	ind.	4	Preparation for lessons	Check of the home task	-	
10	in class	ose 2 Practice ⊆		Performance of calculations concerning the structure of innovation costs	Active participation in the practice	0.5
	ind.	3	Preparation for lessons	Search, selection and study of the literature for the theme	Check of the home task	_
	SS	2	Lecture	Theme 6. Management of innovation projects	Work at the lecture	0.5
				, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Test 2	5
11	in		Practice	Performance of calculations according to the theme	Active participation in the practice	0.5
	ind.	4	Preparation for lessons	Search, selection and study of the literature for the theme Performance of calculations according to the topic	Check of the home task	-
	in class	2 Practice	Practice	Performance of practical tasks concerning the justification of	Check of the task on the theme	5
12	in c		the innovation project	Active participation in the practice	0.5	
	ind.	3	Preparation for lessons	Search, selection and study of the literature for the theme	Check of the home task	-

Table 12 (the end)

1	2	2		3	4	5														
	ıss	2	Lecture	Theme 7. Risk management in innovative activity	Work at the lecture	0.5														
13, 14	in class	2	Practice	Performance of calculations according to the theme	Active participation in the practice	0.5														
	ind.	7	Preparation for lessons	Search, selection and study of the literature for the theme Performance of calculations	Check of the home task	1														
	class	2	Lecture	Theme 8. Evaluating the effectiveness of innovation	Work at the lecture	0.5														
15,	in c	-	Lootaro	activity	Test 3	5														
16	ind.	7	Preparation Search, selection and study of the literature for the theme		Check of the home task	-														
	class 2		Lecture	Theme 8. Evaluating the effectiveness of innovation	Work at the lecture	0.5														
	in			activity	Final test	10														
17			Duamanatian	Search, selection and study of the literature for the theme	Check of the home task	-														
	ind.		4	4	4	4	194 194	pui 4	pui 4	4	4	4	4	4	4	4	Preparation for lessons	Performance of the essay	Check of the essay	6
											Preparation for the final test		-							
Examination period	class	in class	in class	in class	in class	in class	in class	in class o	in class o	in class	examination Solving practical problems consultation	0	0	class	class	ciass 0		Solving practical problems		
nation	in											_	Final control	40						
Examir	ind.	4	Prenaration Reviewing the modules																	
Total hours 108 Maximal points				100																

The maximal number of points which a student can get during a week after the forms and methods of studying is given in Table 13.

Distribution of points by weeks

Weeks	Lectures	Practicals	Test	Practical tasks by the themes	Essay	Presentation	Total
Week 1	0.5	0.5	ı	-	ı	ı	1
Week 2	_	0.5	_	_	_	3	3.5
Week 3	0.5	0.5	_	5	-	_	6
Week 4	ı	0.5	-	_	1	1	0.5
Week 5	0.5	0.5	5	_	_	_	6
Week 6	ı	0.5	-	_	1	-	0.5
Week 7	0.5	0.5	ı	-	ı	-	1
Week 8	ı	0.5	-	5	ı		5.5
Week 9	0.5	0.5	ı	-	ı	-	1
Week 10	ı	0.5	-	_	ı		0.5
Week 11	0.5	0.5	5	_	1	-	6
Week 12	_	0.5	_	5	_	_	5.5
Week 13	0.5	0.5	_	_	-	_	1
Week 14	_	_	_	_	_	_	0
Week 15	0.5	_	5	_	_	_	5.5
Week 16	1		_	_	I	1	0
Week 17	0.5	_	10	_	6	_	16.5
Examination	ı	1	_	_	1	1	40
Total	4.5	6.5	25	15	6	3	100

The final mark for the academic discipline "Management of Innovations" is calculated on the 100-point scale according to the qualification requirements for students of training direction "Management" (Table 14). For the discipline to be credited, the minimal number of the obtained points is 60 (35 points for current control, and 25 points for final control (examination).

The evaluation scale

Table 14

The total score on a 100- point scale	The ECTS assessment scale	Assessment on the national scale
90 – 100	A	excellent
82 – 89	В	good
74 – 81	С	good
64 – 73	D	actiofo atom.
60 – 63	E	satisfactory
35 – 59	FX	unacticfactory
1 – 34	F	unsatisfactory

11. Recommended reading

11.1. Main

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Appendices

Appendix A Table A.1

The structure of constituents of professional competences on the academic discipline "Management of Innovations" in accordance with the National Qualifications Framework of Ukraine

Components of the competence which is formed by the theme	Minimal experience	Knowledge	Skills	Communications	Autonomy and responsibility
1	2	3	4	5	6
	Theme 1.	The essence, development an	d basic concepts of the inn	ovation process	
Understanding the	The essence of the	Knowledge of the types of	Identifying the stages of the	Presentation of the	Responsibility for clear
functioning of an	concepts "innovation",	innovation, principles of	innovation process	different innovation	identification of the
economic organization		innovation activity		theories	innovation theories
to gather information for	classification of				
decision-making in	innovations				
terms of innovation					
		eme 2. Innovative activity as a		_ =	
Exploring the innovative	The concept of	Knowledge of the	Identifying the strengths	Forming the	Responsibility for
space and opportunities	innovation activity,	characteristics of the	and weaknesses of the	communication strategy	decision-making on
for innovation at an	its types and	innovation infrastructure	innovation space of an	as to the innovation	structuring the
enterprise	constituents		enterprise.	space of a company	innovation space
			Applying the "4P" approach		
			nt support for innovation ac		
Determining the cost of	The state as the	Knowledge of the methods of	Identifying the expected	Presentation of the	Making effective independent
developing the	main subject of	state support for innovation	cumulative effect.	results of calculations	management decisions
innovation	innovation.		Assessing the cost of		and taking responsibility
	Methods of state		innovation development		for the correctness and
	support for innovation				adequacy of the results
	_		onal forms of innovation ac		
Organizing innovation	Types of research,	Knowledge of the forms of	Forming a portfolio of	Presentation of the	Making effective
activity of a company.	design and	innovation activity.	innovation in a company.	portfolio	management decisions
Using the methods of	innovation	Knowledge of the key issues	Justifying the structure of		and taking responsibility
portfolio management	organizations	of portfolio management	the portfolio		for the correctness and
					adequacy of the portfolio
					structure

1	2	3	4	5	6
		Theme 5. Management of inn	ovation development of an	organization	
Developing and justifying the innovation strategy	The meaning the term "innovation strategy", types of the innovation strategy	Knowledge of the types of innovation strategy, steps of innovation strategy development	Evaluation of an innovative environment, the state of innovation, scientific and technological potential, analysis of the parameters of the external and internal environment, resource analysis and investment opportunities, evaluation of technologies and manufacturing processes for their ability to implement innovations	Forming the communication strategy for justification of the innovation strategy of a company	Making effective independent management decisions on the development of the innovation strategy. Responsibility for the correctness and adequacy of the conducted analysis and the developed strategy
		Theme 6. Manageme	nt of innovation projects		
Evaluating and implementation of an innovative project	An innovation project: the concept, the main stages of development and implementation	Knowledge of the methods of assessment of the innovation project. Knowledge of the	Definition of the indicators that characterize the effectiveness and feasibility of an innovation project	Presentation of the results of calculations	Making decisions under uncertainty and taking responsibility for the correctness and adequacy of the results of the analysis
		Theme 7. Risk manage	ment in innovative activity		·
Assessing the risks of innovation activities	The definition of the term "risk", types of risks	Knowledge of the methods of risk assessment and risk management	Choosing the methods of the risk assessment	Presentation of the essay "Opportunities of the minimization of risk of innovation activities"	Making management decisions concerning the risk management
		Theme 8. Evaluating the effe	ectiveness of innovation act	ivity	
Evaluation of the effectiveness of innovation	The effectiveness of innovation	Knowledge of the evaluation procedure of innovation activity, methods for evaluating innovation projects	Choosing the methods and indicators of the assessment of the innovation activity effectiveness	Presentation of the results of the assessment of effectiveness	Responsibility for the accuracy and correctness of the results

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